



Sales Trainee - St. Clair, MI.

Biewer Lumber is looking to add a full time Sales Trainee to our team in St. Clair, Michigan. This position will Gain firsthand lumber industry knowledge and exposure to customers, products, systems, and terminology to grow revenue

Accountabilities –

- Provide quotes and pricing to customers and answer questions pertaining to products and distribution.
- Gain and understand products, availability, and manufacturing processes.
- Process and manage sales orders for production, distribution, and invoicing.
- Arrange and collaborate with the Logistics team for timely shipment/distribution.
- Process and track customer credit applications.
- Follow company policies and procedures such as sales reporting, system entry, and credit.

Qualifications –

- Bachelor's Degree with a concentration in marketing or business preferred, or equivalent (4 years) experience in business-to-business sales with building materials preferred.
- Self-driven and skilled in consultative selling techniques
- Strong business acumen and communication skills.
- Computer proficient with the ability to learn internal systems in a timely manner.
- Proven experience with new customer development, customer service, and networking skills.

ABOUT BIEWER

Biewer Lumber provides its customers with the highest-quality lumber, superior service, and exceptional reliability. Our five fully-automated sawmills, producing both SPF & SYP, are equipped with state-of-the-art technology. The Biewer family of companies also includes three treating and distribution facilities, two manufacturing plants, and a full-service logistics company. As a fourth-generation family-owned company, Biewer holds the highest standards for its products, processes, and people.

BENEFITS

Medical, Dental, Vision
401(k) Match
Paid Time Off & Paid Holidays
Life/AD&D Insurance
Flexible Spending Accounts
Optional Short & Long-Term Disability
Optional Accident Insurance
Employee Assistance Program (EAP)

CONTINUOUS IMPROVEMENT

"Safety First" Manufacturing Operations
Safety Committees & Employee Involvement
Employee Engagement Surveys
Ongoing Communication & Feedback
Leadership Development
Sound Forestry Practices
Equipment & Operating Upgrades

PERKS

Team Oriented
Collaborative Atmosphere
Employee Appreciation Events
Tuition Assistance

Apply Today

biewerlumber.com/careers

Equal Opportunity Employer





ABOUT BIEWER

Biewer Lumber provides its customers with the highest-quality lumber, superior service, and exceptional reliability. Our five fully-automated sawmills, producing both SPF & SYP, are equipped with state-of-the-art technology. The Biewer family of companies also includes three treating and distribution facilities, two manufacturing plants, and a full-service logistics company. As a fourth-generation family-owned company, Biewer holds the highest standards for its products, processes, and people.

BENEFITS

- Medical, Dental, Vision
- 401(k) Match
- Paid Time Off & Paid Holidays
- Life/AD&D Insurance
- Flexible Spending Accounts
- Optional Short & Long-Term Disability
- Optional Accident Insurance
- Employee Assistance Program (EAP)

CONTINUOUS IMPROVEMENT

- "Safety First" Manufacturing Operations
- Safety Committees & Employee Involvement
- Employee Engagement Surveys
- Ongoing Communication & Feedback
- Leadership Development
- Sound Forestry Practices
- Equipment & Operating Upgrades

PERKS

- Team Oriented
- Collaborative Atmosphere
- Employee Appreciation Events
- Tuition Assistance

Apply Today

biewerlumber.com/careers

Equal Opportunity Employer

